

Spring 2006



MEISOLUTIONS

Newsletter



Dealer of the Year Program

We are excited to announce a new program to our company. A Dealer of the Year will be awarded each January for recognition of the previous years' sales. The dealer with the most software sales will collect the reward.



This year, we are pleased to award Jeff Sanders from Southwest Point of Sale in San Diego a plaque and check for \$1,000.

Thank you, Jeff, for all of your hard work!

Southwest Point of Sale has been in the POS industry since 1975. They cover Arizona, Nevada and California, providing state of the art point of sale solutions to grocery, specialty retail, fine dining and quick serve restaurants. Jeff and his team can be reached at (619)286-2100 or at swdt@aol.com. Their website address is www.southwestpos.com.



On-Site Reseller Training

As of January 2006, we are offering one free, on-site training class for resellers per year. We will send a person from our staff to your location to train your staff on how to install, train, and troubleshoot the SuperPOSS PRO software system. This is a savings of more than \$1,500 to the reseller! Call your representative today at 800-447-8849 option 2 to schedule your training session.



Product Update

The logo for 'SUPER-POSS' features the word 'SUPER-POSS' in a large, red, sans-serif font. Below it, 'BACK OFFICE SOLUTIONS' is written in a smaller, black, sans-serif font, and 'PRO' is written in a larger, black, sans-serif font to the right. The entire logo is set against a background of a grey, stylized circular arrow graphic.

SUPER-POSS
BACK OFFICE SOLUTIONS PRO

We have made the following enhancements to our SuperPOSS PRO product:

The following changes are in our latest release. If you haven't gotten your update yet, look for it soon!

1. ACENET interface for Ace Hardware hosting
2. Ability to print selected pages of reports
3. Use of End of Day to auto apply batches in APE order
4. Interface to Symbol 9000 series handhelds
5. End of Day scheduler to automatically run EOD
6. Manually enter a receiver number when in Keyboard Receiving instead of selecting from the drop-down
7. Interface to NCR ACSIR registers - currently in beta testing
8. Added paging ability for reports greater than 1,000 records
9. Added ability to print labels by batch number
10. In print/display batches, added ability to select by batch number
11. Ability to search by UPC in Future Item Maintenance
12. Department default emulation for IBM Ace registers

You Asked For It . . .

After many stores asking, we have made two enhancements to our End Of Day (EOD) feature.

With our newest release of SuperPOSS PRO, users have the option of not having to manually start the EOD timer. A process can be set up so that it automatically starts at a certain time each day.

Along with that, we have modified the batch application during EOD feature as well. Now the batches will be applied in APE (After, Pull, PullE) order as suggested in our software manuals and in training classes.

Thank you to Lamb's Thriftway Group and all of the other stores who have suggested this change!

If you have input for our development team, please send an email to info@meisolutions.com or call us at 800-447-8849 option 2. These changes have been made in SuperPOSS PRO and are available in our current release.



President's Corner

This year has marked the completion of the turnaround for MEISolutions. We have launched the latest line in the 20-year history of MEI Backoffice Solutions, SuperPOSS PRO. It has been released for Scanmaster, ICL, NCR ACSIR, and Datasym, and is in Beta Testing for IBM. And, we are scheduled to come out with some of the most innovative and helpful features in our next release due out mid 2006. At MEI, we have moved SuperPOSS to the GUI format and now again lead the industry in the most user friendly, feature rich Backoffice Solution available today. Plus, it will be the most affordable solution with the best support you can find anywhere. As always, all programming, development, sales, and support are done right here in Spokane, WA.

Response has been overwhelming. To date this year, our sales have more than doubled. And, we expect that next year will be even better. Users now can see for themselves that MEI is back where it began, leading the grocery industry with the most imaginative, easy to use, best supported and cost effective backoffice in the industry. We will build on this. Give us your ideas for new features and we will investigate including them in future releases.

Helping us realize this success is our extensive dealer network. And leading that pack is Jeff Sanders of Southwest Point of Sale. Jeff has sold more systems this year than any other dealer. Beginning this year we are selecting our sales leading dealer to recognize as our DEALER OF THE YEAR (see adjoining article). So congratulations Jeff and thanks for your efforts in making MEI successful. And, thanks to all the other dealers that helped make this year the success that it has been.

Our success allows us to become even more competitive. Now we sell SuperPOSS PRO with a 2-year maintenance package instead of a 3-year package. While the 3-year option is still available and the most economical option, you now have the choice.

This increased demand for SuperPOSS PRO has required that we add more employees. Jonathan Nicholson, a former employee has returned to work in SQA, our testing section. Also joining MEI's sales team is Carlette Lowell. Carlette has experience in support and graphics. Many of you will get a chance to meet her at trade shows or on the phone. Welcome aboard to both.

If you haven't had a chance to see what SuperPOSS PRO can do for you, call our sales department for a demonstration. Remember, MEISolutions is the company you can trust for service to the grocery, hardware, pharmacy and video industries.

Robert J. Stoll, President

Upcoming Tradeshows

C&S Wholesale Grocers
March 7 & 8, 2006
Reno, NV

Unified Western Grocers Expo
June 7 & 8, 2006
Long Beach, CA

MEISolutions

1235 North Post Street
Suite 200
Spokane WA 99201

Presorted Standard
U.S. Postage
PAID
Spokane WA
Permit #28



Spring 2006

**SuperPOSS PRO now able to import
Ace Hardware ACENET hosting files!**

Thanks to the hard work and perseverance of Stephen Hanson at Forks Thrift Market in Forks, Washington, we are now able to host Ace Hardware's new items and price changes.

What this means is that all of you stores that have Ace Hardware items will no longer have to hand-key all of your new items and price changes! This host hook works the same as our other host import hooks. You must be set up with ACENET and have a way to get the file changes from their system to your SuperPOSS PRO computer. When the ACENET files are downloaded to the computer, a simple host process can be executed to create batches for those files.

Contact your representative today to find out how you can save time and manpower! 800-447-8849 option 2.