

Announcement



MEISolutions Introduces a Windows Backoffice: SuperPOSS PRO!

MEISolution's new Windows based Graphic User Interface backoffice software, **SuperPoss Pro**, is now available for sale for ScanMaster and in Beta Testing for ICL ISS45. SuperPOSS PRO enhances reporting and the file system improves security. The new version adds to and incorporates all the features of SuperPOSS that have been refined over the last 20 years, including batching, reporting, DSD, and PFM in one package. Upgraded function features include:

1. Better function grouping for easier task location.
2. Sub-screens follow simpler logic.
3. Drop-downs for functions and reports are more convenient.
4. "Point and click" functions make selections faster.
5. Reports can be displayed, printed or exported.

6. All "Item maintenance" fields are displayed on one screen for easier access.
7. Pop up Calendars allow quicker date selection and fewer errors.

Datasym, ICL version 8, and IBM interfaces will be available soon. Peripheral interfaces include Symbol, AML, Telxon, Norand and Zebra QL320 wireless printers.

MSRP for SuperPOSS PRO is \$2,995 for stores with up to four lanes, and \$5,495 for stores with five or more lanes. Discounts are given to current users. Annual support for each store is \$950.00 a year with a three-year support contract. The cost of support is billed annually.

SUPERPOSS PRO—THE NEWEST
BACKOFFICE PRODUCT FROM THE
OLDEST BACKOFFICE COMPANY



Summer 2004

MEISolutions
Newsletter





Datasm

We are very pleased to announce that MEISolutions has become a Strategic Alliance Partner with Datasm, Inc. The alliance is an ideal mix of Datasm's POS hardware and MEISolutions' backoffice software for the perfect solution to POS needs of grocers. Both companies have served the grocery industry since 1984. Datasm has over 160,000 lane installs, and nearly 250 dealers in the U.S. Datasm has a complete line of POS hardware including registers, scanners, scales, check readers, handhelds and pin pads. It has recently introduced a modular POS, the Merlin 6670, to solve grocers' problems of limited counter space. Both companies market to the smaller independent grocers who are looking for value, complete functionality, flexibility, and stability when upgrading their POS. A complete lane install of both hardware and backoffice software can cost as little as \$8,000 to \$10,000 depending on the equipment purchased. The package is compliant with the coming DUKPT and EAN 14 requirements. If you are interested in knowing more about the possibilities of interfacing SuperPOSS PRO and the Datasm line of POS equipment, call the sales department at MEISolutions and we will help you find your Datasm representative.

Upcoming Tradeshows

**RSPA
July 20 & 21, 2004
Las Vegas, NV
Booth 330**

We hope to see you there!

President's Corner

In this newsletter, MEISolutions is pleased to announce a new product, SuperPOSS PRO, and several upgrades to SuperPOSS version 6.32, our legacy backoffice software. These announcements make this is an exciting time for MEISolutions.

SuperPOSS PRO is our graphics Windows based backoffice product that brings our customers all the benefits of having the latest version of Windows operating systems and the benefits of stability and extended batching capacity of SuperPOSS. Now your scan coordinators can find reports and functions using drop down screens, and then "point and click" their choices much faster than before. We have an article in this issue that has a full description of the benefits of SuperPOSS PRO. We have priced SuperPOSS PRO to make the latest retail backoffice software available to the smallest store but robust enough to handle large chains that have been putting off the idea of upgrading because of cost. Call our sales department if this sounds like you.

In this issue you will also find an article about upgrades in our 6.32 version of SuperPOSS. The upgrades will make users pleased with the added functions and flexibility of their 6.32 software. Again, call our sales department for more information.

We have one piece of terribly bad news to share with you. John Molloy, the President of MEISolutions, passed away unexpectedly on December 30. I have worked very closely with John on the direction of the company for several years so I want to assure you that

those plans will continue as John and I planned. Our sincerest sympathies go out to John's family.



Robert J. Stoll, President



MEISolutions Software Training made Less Expensive & Better

MEISolutions has just made training less expensive, easier, more effective and faster. Now instead of costly travel to our training facilities, you can receive all training over the internet with simultaneous direct contact with MEISolutions training personnel. Web conference training allows better use of your personnel while providing them further training to improve their performance.

Web conference training benefits you by:

1. Not having to wait for MEISolutions to assemble and schedule a class. If you need training, call us. We will arrange a training session usually within days.
2. Conducting several smaller sessions in lieu of one large session. You will disrupt your operations less, save money, train more personnel and have more individualized training that can be directed to the different needs of your varied personnel.
3. Less disruption to your operations since your personnel will be away from their jobs for much shorter times.
4. Saving you substantial costs by eliminating travel, hotel and meal expenses.

5. Providing individualized training. Your employees look at the same screens and information as the instructor. Questions are more easily understood and so are the answers.
6. Providing a more open and comfortable setting that encourages employees to ask questions. The sessions are more personal, like one on one training.
7. Being more focused to your needs. We do not need to spend time discussing features that you do not use. We will only focus on the items that you want us to focus on.
8. Being shorter. Because they are more focused, they are shorter. Full day sessions caused by the need to maximize the benefits of the costs incurred, are unnecessary. Retention is better in shorter sessions.

MEISolutions is offering training through this new service for \$75.00 per hour for up to five locations, which includes the cost of the Webex service and telephone connection. We arrange the Web conferencing and telephone connections so there is no technical knowledge on your part to arrange the training. All that you need to provide is an Internet connection and a telephone line. Call us when you have a training need. Training is not an problem for you anymore.

MEISolutions

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Summer 2004

6.30 and 6.32 Upgrades of SuperPOSS

Versions 6.30 and 6.32 of SuperPOSS have been upgraded to make users' lives easier.

1. Historical reports have been added to ICL version 7.x, ScanMaster and Datasym registers. The reports give detailed information on store sales, cashier productivity, department sales, and hourly sales.
2. Datasym GR6000 has been added to the list of certified registers.
3. ICL ISS45 Version 7.9 is currently in test and ScanMaster 2.01 is coming soon.
4. Our Frequent Buyer Program is now certified to ScanMaster registers and ICL version 7 is ready for Beta.
5. A Total Savings function allows SuperPOSS to create ICL offers by just entering your desired sale price and not having to calculate the discount.
6. Negative/Positive check functionality has been added for Datasym registers.
7. The program has been configured to support most windows printers but it should be remembered to avoid multifunction USB printers when replacing your backoffice printer.

There is no cost to SuperPOSS 6.30 and 6.32 users to upgrade if they have a support contract with MEI. The cost is \$1,495 for users without support contracts, who might think about buying a support contract and considering the upgrade as a free premium. If you are interested in the new upgrade, please call our sales department for information.